Estimated Monthly Profit & Loss

	<u>Sales</u>	100%
•	Ingredient Cost	40%
•	Gross Profit	60%
	Expenses	
•	Rental	15%
•	Labour	14%
•	Utilities	2%
•	Maintenance	0.8%
•	Royalty Fee	6%
•	Total Expenses	37.8%
•	Net Profit	22.2%

• **NOTE:** The estimation above is varies with each kiosk. Licensee should make their own independent assessment.

